

EXHIBIT 10

Robert E. Novak

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Storage Architect, Enterprise Storage Expert, Speaker & Author

Results-oriented professional with a strong product and innovation track record. Holder of 34 US Patents
Expertise spans software architecture, writing software in C & Bash, networking infrastructure, hardware server design and manufacturing, including purchasing and ISO-9000 certification

ENGINEERING AND INNOVATION EXPERTISE

Co-Architect for Object Storage ♦ Managed Hardware & Software engineering for Set Top Boxes ♦
Managed IP program that distilled 3000 ideas into 150 patent applications that received 120+ patents ♦
Built Hardware & Software engineering teams from scratch

BROAD DIGITAL TECHNOLOGY EXPERTISE

Software Defined Storage, Datacenter, Networking ♦ Open Source Software ♦ Cloud Computing AWS, S3
Ceph & OpenStack ♦ Storage hardware (SAS/SATA, SMR, Key/Value, FLASH/SSD ♦ Big Data ♦ Object
Storage ♦ Server Architecture for Storage, Networking & High Frequency Trading ♦ Low Level CPU design
with FPGAs ♦ GPU Servers ♦ Backup/Archive/DR ♦ Enterprise Software ♦ Data Management ♦
Security/Encryption Management ♦ Grid Software for financial applications ♦ RDBMS

PROVEN TRACK RECORD OF PERFORMANCE

- ♦ Co-Architect of Object Storage (NexentaEdge).
- ♦ Server architect for storage, networking, compute and high frequency servers.
- ♦ Created & implemented ISO-9001:2000 certification for a manufacturing operation.
- ♦ Managed \$2 Billion in product revenue
- ♦ Created and introduced the most successful workstation in Sun's history
- ♦ Wrote a monograph – "[Software Defined Datacenter for Dummies](https://nexus.com/SDDCForDummies)"¹ (A Wiley Publication)
- ♦ Successful international ACM lecturer and author at numerous trade shows with videos on YouTube

PROFESSIONAL CHRONOLOGY

Distinguished Technologist, Hyperscale Architect, Hewlett-Packard Enterprise, Palo Alto, CA 1/2015 to 7/2015

Hyperscale account growth

- ♦ Drove new solutions to increase sales with Apple, Microsoft, Workday and Salesforce
- ♦ Created a new Object Policy to facilitate object application interoperability for Scality, Cleversafe, et al

Nexenta Systems, Director of Systems Architecture, Santa Clara, CA 4/2012 – 1/2015, Enterprise Class Software Storage Start-up based on Software-Defined Storage (SDS)

- ♦ Co-Architect of NexentaEdge, a share-nothing scale-out storage architecture, now being resold by Canonical
- ♦ Product has multiple patents awarded (26) and pending, co-author on 12 awarded patents
- ♦ By showing the safety of ZFS to Wall Street CIOs, drove increased sales

¹ <https://nexus.com/SDDCForDummies>

Supermicro, Inc. Director of Enterprise Servers, San Jose CA 6/2007 –4/2012

- ♦ Designed new, custom servers for Fortune 500 clients
- ♦ Designed and deployed High Frequency Trading Servers with overclocked CPUs, high speed memory and low latency NICs.
- ♦ Created and drove product definition to create higher density (weight & power) racks for enterprises.
- ♦ Created and drove product definition for Enterprise management of servers with IPMI software

Quantum3D, Inc, Vice-President of Product Marketing, San Jose, CA 10/2005 –6/2006, Flight Simulators for every fast jet in the US inventory

- ♦ Flight Simulators for Apache Helicopter, F-18, F-22 and F-35
- ♦ Fanless computers for use in Bradley Fighting Vehicle and man-worn simulation/training

GarrettCom, Inc., Member, Board of Directors, Fremont, CA 3/1993 – 10/2006 Rugged Ethernet and contract manufacturing

- ♦ Company was sold to Belden. Managed growth from \$3 million to over \$24 million

GarrettCom, Inc., General Manager, Fremont, CA 1/2002-10/2005 New Product Nursery Contract Manufacturing

- ♦ Created separate division with its own purchasing, operations, manufacturing and shipping
- ♦ Created ISO 9001:2000 program certified on first pass
- ♦ Grew business from \$1 million to \$6.1 million

Digeo, Inc., Vice-President of Technology, Kirkland, WA 1/2000 –11/2001 Set Top Boxes for Cable TV

- ♦ Hired and managed engineering team (hardware and software)
- ♦ Created Set Top Box reference designs for cable companies
- ♦ Built a patent program that distilled 3000 ideas into 150 patent application, 120+ patents awarded

Sun Microsystems, Director of Marketing, E-Commerce for iPlanet, Menlo Park, CA 12/1998 –1/2000

- ♦ Created the business plan for the E-Commerce team as part of the Sun/AOL/Netscape business
- ♦ International evangelist for E-Commerce

Sun Microsystems, Group Manager, Power Desktop Workstations, Menlo Park, CA 11/1992 –12/1998

- ♦ Managed 12 Product Managers
- ♦ Generated \$2 billion in Workstation revenue
- ♦ Most successful workstation launch in Sun's history
- ♦ Wrote strategic business plan for SunSoft

EDUCATION AND TRAINING

Graduate Work: University of Illinois, Chicago, IL campus (UICC).

BS – Computer Science, Minors – Linguistics and Secondary Education: University of Illinois, Urbana, IL (UIUC).

TECHNICAL EXPERTISE

Linux/Unix Expert, Ubuntu, Raspbian, C, Perl, Bash, Make, Javascript, Git, Github, Object Storage, CI/CD, AWS S3, REST, Twelve Factor App Methodology, Cryptography, Blake2, IoT, Raspberry PI, MS-Windows, MS-Office, Software Defined Object Storage, Manufacturing, Purchasing, ISO-90001, Project Management, <https://github.com/sailnfool>

INTERESTS

Personal - Avid sailor, writing software, shortwave radio

PUBLICATIONS

Numerous Publications – Please see <http://www.linkedin.com/in/sailnfool> for a complete list

U.S. Patents – 34 patents - 32 Utility Patents and 2 Design Patents – Please see <http://tinyurl.com/sailnfool34> for a list